

1 going to be the ultimate answer to anybody's requirements
2 for a two-way system.

3 MR. SCHWARTZ: All right. Do we have further
4 questions?

5 OPERATOR: Yes. We have a question from David
6 Midas of Dell Water Communications.

7 MR. SCHWARTZ: Dave?

8 MR. MIDAS: Hi, John. How are you?

9 MR. SCHWARTZ: Good.

10 MR. MIDAS: To Bob Gehman, real fast.

11 MR. GEHMAN: Hi, Dave.

12 MR. MIDAS: Hi, Bob. How many engineering firms
13 are there that you believe can do these two-way MMDS/ITFS
14 studies as far as the complexity and the amount of work that
15 we're talking about doing in the next couple of months, or
16 in the next two weeks now?

17 MR. GEHMAN: Well, first of all, I would guess
18 that anybody who is offering the services is probably
19 already booked up. I would be surprised to learn that
20 somebody could take on extra work. But, you know, maybe
21 that's just my mis-information.

22 I would say maybe five, you know, to answer your
23 questions. And that's just kind of a ---

24 MR. MIDAS: So there's no place to farm the

1 work ---

2 MR. GEHMAN: No, there really isn't.

3 MR. MIDAS: --- given the amount of time we were
4 actually given?

5 MR. SCHWARTZ: Dave, you're a member of the
6 engineering community. Do you have an estimate as to that
7 question?

8 MR. MIDAS: As far as how many you would consider
9 experts at the MDS point to point ---

10 MR. SCHWARTZ: Well, let's say I brought you an
11 application that you couldn't handle at this point. How
12 many names could you give me of other places to try?

13 MR. MIDAS: That we haven't already tried? None.
14 We have tried farming out work ourselves, and there are no
15 available engineers that we would trust our clients to pass
16 the work on to.

17 MR. SCHWARTZ: All right. Are there further
18 questions, Operator?

19 OPERATOR: Not at this time.

20 MR. SCHWARTZ: All right. Let me look at my long
21 unanswered questions --

22 OPERATOR: We do have a late question here from
23 Spencer of California State University.

24 SPENCER: Thank you very much. Gentlemen, after

1 hearing the last five minutes, how can we, in good
2 consciousness -- assuming we're conscious to begin with --
3 do anything except ask for a postponement since the
4 information that's going to go in is not going to be real,
5 or at least not for most of us, and that the applications
6 will probably be thrown out because the data won't be
7 reliable, and that the folks who are going to be asked to
8 comment on licenses that, in fact, are going in for two-way
9 applications will have the time to appropriately respond?

10 How can we go forward with any of this
11 understanding what I've just said?

12 MR. SCHWARTZ: To whom do you want to direct this
13 question?

14 SPENCER: To God, John. To God.

15 MR. SCHWARTZ: You know, I didn't prepare for that
16 aspect of the panel, Spencer. Shall I take it as a
17 rhetorical question, or do you want somebody to try to
18 answer it?

19 SPENCER: Well, I would like to hear again from
20 the gentleman from Carl Jones or Bob. Either one, I think,
21 provided me with what I think the reasonable background on
22 that.

23 MR. SCHWARTZ: John or Bob? Anybody want to
24 tackle that?

1 MR. GEHMAN: This is Bob. I think, you know, my
2 position is probably pretty clear. I think -- I agree with
3 you. I don't see how anybody could make the decision not to
4 extend it.

5 MR. HIDLE: This is John Hidle with Carl T. Jones
6 Corporation. I think our feeling about this is pretty clear
7 in the sense that we're not taking on any more business. We
8 don't know if we can do what we've already committed to, as
9 far as good conscience is concerned. We can't provide any
10 of our clients with any application that we don't believe is
11 complete and certifiable.

12 MR. SCHWARTZ: All right. Operator, do we have
13 another question?

14 OPERATOR: Not at this time.

15 MR. SCHWARTZ: Well, let me raise the issue of
16 complex applications. I mean, obviously, there are a
17 variety of factors that could lead to the complexity of the
18 studies and, therefore, presumably, the time that it would
19 take to prepare them. The number of cells in the proponents
20 system would be a variable, and also, the amount of ITFS
21 congestion, and the number of systems to protect would be a
22 variable.

23 My question is, what, you know, what is the
24 readiness of -- is the software ready to undertake complex

1 studies, and if so, how long would a, you know, say a New
2 York City or some very congested area, would a study take
3 for that? And let me throw that to Leonard, since we
4 haven't called on you in awhile.

5 MR. KOROWAJEEUK: Can you repeat, please?

6 MR. SCHWARTZ: Sure. Let's talk about complex
7 studies, areas where the proponent is developing a
8 multi-cell system, as opposed to a super cell, which I
9 presume would add complexity. And also, let's presume that
10 this complex system was place, say in the Northeast United
11 States where there are an awful lot of systems to protect.

12 Do you feel that the CelPlan software is ready to
13 undertake complex studies and, if so, how long would it take
14 to complete a study of that complexity?

15 MR. KOROWAJEEUK: Okay. Well, first we need to
16 understand, to do a study, there are two parts of the study.
17 One part is a preparatory part, which has nothing to do
18 with the software, and is really to gather the data about
19 incumbents, future of this data, and prepare yourself, you
20 know, to do the -- to learn the tool, and so on and so on.

21 The actual execution of the market, the
22 calculation doesn't take much time. As I said in
23 presentation, a complex market, a large market as you said,
24 a multi-cell market can be 10 cells or more in the

1 Northeast -- and we have several customers who have done
2 this -- can be one run in 30 hours. And 10 percent of this
3 is manpower; the rest is processing time of a machine and so
4 on. You can do multiple frequencies, and so on.

5 The way we structured our software is that you do
6 the predictions only one, independently of frequencies. And
7 then, you do what we call the composite studies when you
8 will then analyze frequency by frequency, and the composite
9 study takes much less time than the individual study, about
10 one-tenth of the time or even less. So that's -- and you
11 can write for all the frequencies you want to. You just
12 choose all, and that's it.

13 So it's very possible to do in a short period of
14 time. Of course, you need, as I said in my presentation,
15 you also need to do more than one run because, certainly,
16 you will need to eliminate interference. And we provide a
17 lot of information about how to eliminate interference. We
18 trace from where interference is coming so you can figure
19 out quickly. This was one of the improvements that we've
20 done over this time, how you can quickly eliminate the
21 interference areas, and so on and so on. So we store
22 several interferers, and we will point them to the user of
23 the tool.

24 So I would say, I don't know of any market that

1 took us more than 30 hours to run the complete study, and we
2 did some very, very large markets.

3 MR. SCHWARTZ: All right. Is Harry with us yet?

4 MR. HICKS: No, Harry's not here yet.

5 MR. SCHWARTZ: All right. Well, do you want to
6 try and tackle that question from the EDX standpoint?

7 MR. HICKS: I think the same answer applies. I
8 mean, the tools essentially do the same calculations. The
9 differences, of course, are in how we handle the actual work
10 files and things like that. But, in general, the answer is
11 still going to be the same. I mean, the tool doesn't
12 really -- the major processing time is, the more grid points
13 you have out there, the more points you have to deal with.
14 And even if you have a fairly simple, or even complex
15 proposed system, whether it's composed of a super cell or
16 multiple sectors or whatever, in most situations, there are
17 a number of incumbents that you have to investigate.

18 And that's, to some extent, kind of really where a
19 lot of the process time comes in, is you're doing these
20 calculations to an incumbent, you know, several times --
21 many times over in some cases. And that's really where the
22 time takes. You know, I agree that the processing time that
23 Leonhard was saying is probably -- that's probably fairly
24 accurate for a lot of studies.

1 But then again, we have to realize that that's
2 only one run through. I mean, if you discover problems,
3 you're going to have to do essentially a certain amount of
4 that over again.

5 MR. SCHWARTZ: All right. Do we have any audience
6 questions?

7 OPERATOR: Not at this time.

8 MR. SCHWARTZ: I have a question for John Hidle.
9 John, we've been talking about people who are contacting
10 consulting engineers now in mid-June about filings that are
11 due no later than July 10th. Really, the underlying issues,
12 as Todd pointed out at the head of this call is a public
13 policy issue. Do we want to be postponing a window and
14 taking a public policy decision simply because people have
15 waited this long to get their engineering started?

16 MR. HIDLE: Well, truth of the matter is that they
17 haven't waited that long. We've had people talking to us
18 all the way back into the end of last year. And we've been
19 telling a few people that perhaps we could manage to do
20 their applications, but it would depend on when the window
21 opened and how long a time we had, and the software's
22 capability, and how long it would take to run a study.

23 And Leonhard pointed out that he could run a
24 complex market in 30 hours to do an evaluation. But then,

1 when you get through with the evaluation, of course, you've
2 got to go back and make your changes necessary. First of
3 all, you've got to evaluate it to determine where your
4 interference is coming from. And he's right. The tool has
5 a very good capability of determining where your
6 interference is coming from.

7 For instance, we're designing a system with seven
8 response service areas, and all of those response service
9 areas have to be put together. The power has to be
10 accumulated into 4,000 and some odd points in one
11 incumbent's protected service area. And we have to
12 determine where it's coming from and where it's going, and
13 go back and make changes, and then, run the whole thing
14 again, you know.

15 But to get back to your question, no. These
16 licensees have not been sitting on their hands. They've
17 been -- They have been waiting until they heard something
18 about when it was going to be, the window was announced, and
19 the window was announced in March, toward the end of March.
20 And there was -- At that time, neither one of the software
21 packages was ready to go, although we had been investigating
22 and looking for a long time ourselves.

23 So I don't think you can fairly characterize the
24 fact that the whole ITFS community has been sitting on its

1 hands. From our standpoint, it has not. It's just an
2 unfortunate situation that there's just not enough people to
3 do all this work in a month.

4 MR. SCHWARTZ: All right. Do we have any
5 questions from our audience?

6 OPERATOR: Not at this time.

7 MR. SCHWARTZ: All right. I think we ---

8 OPERATOR: We do have a question from Don
9 MacCullough.

10 MR. MacCULLOUGH: Yeah, hi. What it seems to me
11 is that in this discussion, if the window is delayed, won't
12 the same thing -- would the same thing happen again? Will
13 there be more people who begin to feel they need work, and
14 still, they will also be denied to have that work done
15 because there's not enough people to do it.

16 MR. SCHWARTZ: To whom are you directing the
17 question?

18 MR. MacCULLOUGH: I guess to Bob Gehman.

19 MR. GEHMAN: Yeah, I think there is a reasonably
20 good chance of that happening. However, that will be the
21 fault of the person waiting too long to ask for the work, no
22 fault of the tools not being available to do the work. So I
23 think this initial window -- You know, as I said, I look at
24 it as, basically, a 30-day notice that there's going to be a

1 filing window to do a very, very complex job.

2 Anything you add to this 30 days is, you know, an
3 opportunity for the people who have been wanting to do --
4 wanting this work done to be able to get it done, not
5 necessarily an opportunity for new people to be able to get
6 work done.

7 MR. SCHWARTZ: Well, what's the right length of
8 time, Bob? Are you able to estimate that?

9 MR. GEHMAN: I, you know, I support the ASCCE
10 shorter time period, only because I think -- I'm kind of on
11 the fence between the business aspects of the industry and
12 the ability to actually get some work done, you know, for a
13 large number of people that, you know, should be given an
14 opportunity to, not necessarily compete with, but at least
15 have equal standing with the big guys that are filing in
16 this first window.

17 MR. SCHWARTZ: Well, aren't the big guys facing
18 the same software problems that the little guys are facing?
19 So why is there a differential effect?

20 MR. GEHMAN: That's a good question. I don't
21 know. Maybe they're paring back. Maybe they have so many
22 people working on it and so many computers running that they
23 are able to, you know, meet this time crunch. But for
24 somebody like, you know, a small firm like ours to be able

1 to do that, it wouldn't be cost-effective for us. It would
2 be unaffordable for, you know, an ITFS licensee or a small
3 MDS company to be able to do that.

4 MR. SCHWARTZ: So your speculation is that, if
5 you're big enough, you can do it in 30 days?

6 MR. GEHMAN: Partially. And I think that has -- I
7 think that's certainly a factor. If you're big enough and
8 you started early enough, working with the, you know, the
9 Beta versions of the software, you know. And somebody who
10 goes out and buys the software in mid-May is -- I mean,
11 they've come in cold. Even if they understanding Appendix D
12 thoroughly, are trained to understand the software and be
13 proficient, you know, in 30 days, and actually get all the
14 work done, too. It just can't happen.

15 MR. SCHWARTZ: All right. Let's move to our last
16 segment, which involves giving the panelists opportunities
17 to ask each other questions. Again, the interest of time,
18 I'd like to ask people to direct their questions to specific
19 individuals. And we'll start with John Hidle.

20 MR. HIDLE: Okay. I have a couple of questions or
21 Leonhard as relates to the fact that we have two cell plan
22 licenses in operation right now. But we'd like to know when
23 will we have documentation on the software packages, all
24 three units? Do you have any idea, Leonhard, when that

1 documentation will be available?

2 MR. KOROWAJEEUK: I don't expect documentation to
3 be available for the new packages. You have documentation
4 for CelPlan, the CelPlan module documentation?

5 MR. HIDLE: Yes, we have documentation for the
6 CelPlanner, but it does not include anything about the MMDS
7 part of it.

8 MR. KOROWAJEEUK: And help is available also for
9 CelPlanner. For the other modules, we don't have the
10 documentation. There just wasn't enough time to prepare it.
11 That's why we stress the importance of the initial training
12 classes. And generally, people have been very good. We
13 have a relatively small amount of customer supported after
14 the first week of users of our software. We are planning to
15 do it, of course, but this will not be ready so soon. I
16 don't expect to have documentation ready before December.

17 MR. HIDLE: Well, if you recall, we had eight
18 people in your three-day training class -- or two-day
19 training class, I believe it was, back in mid-April, and I
20 think we had two more back for three more days last month.
21 And so, we're moving right along with this.

22 MR. KOROWAJEEUK: Well, I think you did very well
23 in attending class. Very well.

24 MR. HIDLE: Yes, matter of fact. I mean, we

1 understand the procedure, and we're going gung-ho here.
2 And, you know, we just see that there is just an
3 overwhelming number of people who need this work done, and
4 the big markets, they're just a big problem.

5 Like for example -- I'd like to ask you another
6 question, while I've got you.

7 MR. SCHWARTZ: We'll rotate. You'll get back.

8 MR. HIDLE: Okay. All right. I've got one more
9 question for Leonhard.

10 MR. SCHWARTZ: All right, keep it stored.
11 Leonhard, your chance to ask a question.

12 MR. KOROWAJEEUK: I would like to pass to somebody
13 else.

14 MR. SCHWARTZ: All right. We'll rotate past you,
15 if a question comes to mind, please use it. Merrill?

16 MR. WEIS: I have a question for John Hidle.

17 MR. HIDLE: Yes, sir.

18 MR. WEIS: John, I'm confused. I know you -- In
19 the statement that went along with the petition, and I guess
20 on this call, too -- have raised ---

21 (End of Tape Side B; Beginning of Tape Side C.)

22 MR. WEIS: --- And I was under the impression that
23 the Commission had taken care of that in the reconsideration
24 order. And so, I guess I'm unclear as to what the problem

1 is at this point that's not already addressed. And I guess
2 the second part of that is, if there is still a problem, why
3 wasn't it raised during the reconsideration process.

4 MR. HIDLE: Okay, let me address that. The
5 limited exception was defined in the earlier -- how shall I
6 characterize it -- second order on reconsideration released
7 in June of 1995. In that, Paragraph 24 and 25, it was
8 defined. It was defined as simply a 45 dB desire to
9 undesired signal ratio contour line associated with the
10 modification applicant's previously authorized station, the
11 35-mile circular boundary of the desired station. Now,
12 that's based on the overlap of signal strength contours for
13 the existing stations.

14 Now, we took that to mean that if you calculated
15 the -- if you had a desired station which was an incumbent,
16 which has a PSA somewhere near you and your co-channel, that
17 you would have to determine the points where your signal,
18 your interfering signal, 45 dB below his desired signal
19 overlapped or intersected, and connect the dots, and come up
20 with a 45 dBu desired to undesired ratio -- contour ratio
21 line. And that would be where it intersected the 35-mile
22 radius protected service area circumference would be the
23 classic interference area. And that's what we assumed it to
24 be.

1 But then, there were other questions that arose
2 when the report and order on reconsideration came out,
3 Paragraph 69 through 72, where they further modified the
4 limited exception to ask for a waiver to account for, shall
5 we say, grandfathered interference. And they didn't mention
6 any more about the details about the 45 dBu desired to
7 undesired contour ratio line, except when they extended it
8 to the predicted 0 dB desired to undesired for the adjacent
9 channels.

10 Now, we've had some questions regarding what they
11 mean by this because the intent, we believe, of the
12 Commission was to identify the existing interference-free
13 service area of an incumbent station, as to another station
14 which is very close buy and causing him interference.

15 Now, if you go strictly by the 45 dBu contour
16 ratio line, without any consideration for cross-polarization
17 or frequency offset, or any of that thing, you end up with a
18 very small interference-free service area for the incumbent
19 station.

20 And in the case -- This is the case where you were
21 referring to about worst case on top of worst case. If you
22 have two co-channel stations that are located 40 miles
23 apart, they are cross-polarized, and they're offset. Their
24 existing situation is their analog and their offset 10

1 kilohertz. Have, essentially 24 dB cross-polarization
2 situation, and you have 45 dB to 28 dB for the our 10
3 kilohertz soft set. Now, you can't have that for digital
4 because there is no offset.

5 But those are the kinds of questions that we have
6 raised with the commission because we feel that just to take
7 a 45 dB D to U contour line as a straight 45 dB makes the
8 interference-free protective service area of the incumbent
9 station as small as it's going to get, and it does not give
10 you a true, accurate depiction of that incumbent's
11 interference-free service area. And we feel that it's
12 unfair to the incumbent to understate his interference-free
13 service area when he's actually got a larger area to
14 cross-polarization, for example. I mean, that's our concern
15 with it.

16 MR. SCHWARTZ: The second half of Merrill's
17 question was, why didn't you raise that earlier?

18 MR. HIDLE: We did raise it earlier. We raised it
19 quite awhile go. But, you know, it's a matter of if we want
20 to go with 45 dB, we're perfectly happy with that. You
21 know, just tell us 45 dB D to U is it, and that's the way
22 we'll go. We'll be happy to do so. As a matter of fact,
23 that's what we've been doing, but we don't think it's right.

24 MR. WEIS: John, you said you raised it earlier.

1 Can you point me to comments that were filed during the
2 reconsideration process or some other time before this most
3 recent?

4 MR. HIDLE: I raised it verbally with a gentleman
5 in the Mass Media Bureau in May of 1999. I did verbally.
6 I'm sorry that I didn't do it on paper and make an exact
7 filing to that regard. But I did call and talk to the
8 gentleman about three different times, asking him specific
9 questions about a specific market in which we had three
10 co-channel incumbents inside the Protective Service of the
11 station we were working with. And, unfortunately, I did not
12 reduce to writing, and I wish I had of.

13 MR. SCHWARTZ: All right. Let's move on to Ted
14 Hicks. Ted, a question?

15 MR. HICKS: I'll pass, and let other people have
16 the opportunity.

17 MR. SCHWARTZ: Okay. Bob Gehman?

18 MR. GEHMAN: Well, actually, I'm about to pass,
19 too, because I was just going to ask John Hidle what his
20 impression was. Let me ask this anyway, because if he's not
21 sure, that helps to reinforce the necessity for a
22 clarification.

23 I believe that the limited exception may apply
24 only to the geographic area within the interference area,

1 the geographic area of the interference area, which may be
2 limited because of terrain.

3 Is it your impression or your understanding that
4 somebody could increase the level of interference, provided
5 that the area, the geographic area of interference didn't
6 get any larger?

7 MR. HIDLE: Are you asking me?

8 MR. GEHMAN: Yes. And I'm asking you that because
9 I want to know if you think you know the answer to that, or
10 do you think that a clarification needs to be raised on
11 that, as well?

12 MR. HIDLE: Well, I think we need to clarify the
13 exact method that the Commission expects us to use to
14 achieve what they were planning to do. Now, I'll go back to
15 the second order on reconsideration from June of 1995, in
16 which they adopted the limited exception because they had
17 increased the PSA from a 15-mile circle to a 35-mile circle.

18 And in the footnote -- Number 7, I believe it
19 is -- they say that, "A comparison will be made with the 45
20 dB desired/undesired signal ratio contour line associated
21 with the applicant's station proposed in its modification
22 application. Thus, we will compare the area in which
23 interference is predicted pursuant to the previously
24 authorized undesired station to the area in which

1 interference is predicted pursuant to the undesired
2 station's proposal in the modification application."

3 So what -- And they say in the text that what
4 they're expecting is that anyplace that there is not
5 predicted interference in the current authorization, there
6 will not be any predicted interference with a modification
7 application. That's what my reading of it was.

8 MR. GEHMAN: And the reason that I asked that
9 question is that I believe that there is more than one way
10 to interpret that requirement, as well. And you didn't say
11 anything about terrain blockage, and I believe that terrain
12 blockage should be included in that, and ---

13 MR. HIDLE: Well, they don't say anything about
14 terrain blockage at all either. They don't define it other
15 than at 45 dB contour at DDU contour ratios.

16 MR. GEHMAN: Which reinforces the need for a
17 clarification.

18 MR. SCHWARTZ: I'm going to try an English
19 translation for those who are not immersed in all of this.
20 You know, our existing co-channel interference protection is
21 45 dB desired signal, in other words, our signal versus the
22 interfering signal. That's a very heavy standard, as I
23 think Merrill alluded to, more than most engineers believe
24 is necessary in the digital world.

1 However, what the FCC has said is that we're
2 already causing a lot of interference to each other because
3 the PSA's have been expanded. And therefore, thou can go
4 forward and cause interference, as long as it's not worse
5 than the existing interference.

6 But the question is, does that pertain only to
7 geographic areas where interference exists now, or does it
8 pertain to the depth and the extent of interference in those
9 areas. And also, of course, signal is blocked by terrain,
10 so should there be exceptions for terrain.

11 How am I doing gentlemen?

12 MR. GEHMAN: Very good.

13 MR. HIDLE: You're doing pretty good.

14 MR. SCHWARTZ: All right. I think we can rotate
15 to John HIDLE. You said you had another question?

16 MR. HIDLE: Yeah. The other question for Leonard
17 was, we've been doing the -- a semblance of the protected
18 service area limited exception using CelPlan, calculating,
19 as the tool will, interference at the grid points in the
20 incumbent's area. But our concern is simply that that's not
21 the method that's set forth in the second order on
22 reconsideration or the reporting order on reconsideration as
23 to how the limited exception interference-free area should
24 be calculated. It's an overlapping of contours, and the

1 identification of that contour ratio line.

2 And although, what we've seen when we use the grid
3 point calculation is very similar, it's really not exactly
4 the same as you get actually doing the calculations
5 according to the Commission's definition.

6 So I'm not so sure that we feel totally
7 comfortable with depending on the calculations of the DDU
8 ratio at each of the grid points, 1.5 kilometers apart
9 versus actually doing contour calculations, seeing the
10 overlap and where it occurs. If that's the only way we have
11 to do it, then we might end up having to do it that way.

12 MR. KOROWAJEEUK: What I can tell you is that we
13 have been doing it this way. I don't see much difference
14 between the contour and the study points. I've seen in the
15 past people using study points even more spaced than the
16 ones that are specified in the methodology. So, at least it
17 gave a common base to everyone, and everybody is using the
18 same study points to do it.

19 We have been doing this in our applications
20 regularly for all our markets. And I know of several other
21 companies that have been doing this regularly also. So I
22 don't see ---

23 MR. HIDLE: Well, the point I'm making here is
24 that, to be precise in filing an application with the

1 Commission, we have to certify that it complies with their
2 rules, including how they calculate the ---

3 MR. KOROWAJEEUK: Yeah, but if you can assure that
4 you don't violate for any of the study points, the
5 interpolation of the contour line will fall outside the
6 study points, of course. You cannot calculate for every
7 single discrete point in the universe. So there must be
8 some (unintelligible) .

9 MR. HIDLE: Yeah, well ---

10 MR. KOROWAJEEUK: Of course, and ---

11 MR. HIDLE: But you understand our concern?

12 MR. KOROWAJEEUK: I understand the concern, yes.

13 MR. HIDLE: Okay, thanks.

14 OPERATOR: And gentlemen, we have reached our
15 102nd minute.

16 MR. SCHWARTZ: Okay, thanks for the warning. I
17 think we might just make it if we can rotate through the
18 last round of questions. Leonard, you're up for a question.

19 MR. KOROWAJEEUK: I really pass. I think we've
20 explored the subject quite in depth.

21 MR. SCHWARTZ: Okay.

22 MR. KOROWAJEEUK: And if somebody else has another
23 question.

24 MR. SCHWARTZ: Merrill, second question?

1 MR. WEIS: I think I'm out, John.

2 MR. SCHWARTZ: All right. Well, if we're
3 exhausting the engineers, that's progress. Ted?

4 MR. HICKS: Pass again, please.

5 MR. SCHWARTZ: And Bob, do you have a final
6 question?

7 MR. GEHMAN: Okay. I understand -- This is for
8 Merrill. I understand the position you were taking with
9 regard to worst case primers and so forth in the Appendix D.
10 And the fact that, as a result of that, it's not so
11 important to worry about the actual interference that
12 somebody may predict because of all the safeguards that are
13 built in, and therefore, one software package may produce
14 slightly different results than another one. On the other
15 hand, the FCC has never had any sort of degree of
16 flexibility involved in these types of things.

17 So my question to you, Merrill, is do you think
18 that you could prepare an application that would withstand
19 scrutiny from another engineering firm, possibly using
20 another software, or maybe even by doing hand calculations,
21 based on your experience with CelPlan?

22 MR. WEIS: Bob, I think the simple answer to that
23 is yes, that the issue is that, you know, if it turns out
24 that two engineers come to different results, and I

1 certainly agree that it's possible that you could get
2 different results from different software packages. And if
3 you are operating right on the threshold, you know, down to
4 the last tenth or hundredth of a dB, then one could
5 calculate above the threshold and the other could calculate
6 below the threshold.

7 And so, that could be an issue that you'd have to
8 resolve between the two engineers, looking at, you know,
9 what the differences are in the way the calculations are
10 done. That's, in fact, some of what we're doing in looking
11 at the validation of the, in particular, the CelPlan
12 software that we're working on now. The issue, though, is
13 how significant will it be, and does it really -- will it
14 really result in interference.

15 The point I was making earlier was that because we
16 have so many worst cases piled on top of one another, that
17 when -- that even if the software, in either case, isn't
18 absolutely perfect in terms of its implementation of any one
19 particular element of the methodology, that it will still
20 result in adequate, or really, more than adequate
21 interference protection. And so, it was that that I was
22 trying to address earlier when I made the comment.

23 MR. GEHMAN: Okay.

24 MR. WEIS: You know, we've got so many layers here

1 that if it turns out that there is something we haven't
2 found by now, or by the time of the window, or even sometime
3 later, it's highly unlikely that that would result in real
4 interference in the real world.

5 MR. KOROWAJEEUK: If I may interject, Merrill, I
6 think this is the beauty of this process. For the first
7 time, the parties speak directly. And imagine, you have a
8 borderline case, that one software tells you that you have
9 45.05, and the other says that you have 44.05. I'm quite
10 sure that both parties will come to an agreement in one way
11 or the other.

12 So there will be small differences, and they will
13 be very, very small. And I think this can be addressed.
14 And in very, very few cases those differences will be in the
15 marginal -- in the borders, so that really care. And nobody
16 cares if the difference is at 50 dB's or 60 dB's. And
17 nobody will care also if the difference is at 30 dB's or 40
18 dB's.

19 So if the differences are in the border line, then
20 the parties will need to discuss and come to an agreement.
21 So there is some -- But I believe that this will happen in a
22 very, very, very small percentage of cases. And it's
23 basically, as I said. I gave you the main reasons for this
24 to happen, truncating, you know, because of going with a 16

1 digits, significant digits. You are doing with eight
2 significant digits, and things like this.

3 So this gives you really something in the order of
4 tenth of a dB, or something like this.

5 MR. WEIS: There's another important factor that's
6 been left out of all this, too. That is that if, somehow,
7 despite all of the layers of worst cases, and all the
8 accuracy of the calculation, you end up with real
9 interference in the real world, the licensee who causes it
10 has an obligation to cure it. And that's the ultimate
11 protection for all of this. And we shouldn't lose sight of
12 that.

13 MR. SCHWARTZ: All right. I'd like to rotate into
14 closing statements. We're giving two minutes to each
15 individual, and we'll start with John Hidle.

16 MR. HIDLE: Okay. I won't take two minutes. I
17 just want to say that I still stand by our position, the
18 fact that there is not, given where we stand today, adequate
19 time to achieve the design of as many -- and preparation of
20 as many applications as we need to do.

21 I feel that it would be very much in the interest
22 of the ITFS licensees in this country to have additional
23 time to prepare an adequate number of accurate and
24 certifiable applications to be filed for their potential

1 two-way systems. Thanks.

2 MR. SCHWARTZ: Leonard?

3 MR. KOROWAJEEUK: Yes. Well, in our statement, I
4 think we clearly stated that we really believe that the
5 software is sufficiently developed to design ITFS markets,
6 and we are really complying with the rules of the
7 methodology. We also tried to provide to everyone
8 statistical data about, you know, time to run, so each one
9 can take its own conclusions, and so on. And we are open
10 here to anyone that would like to get more information from
11 us. You can call me any time, and we'll be more than
12 pleased to fill you in with more information.

13 MR. SCHWARTZ: Merrill?

14 MR. WEIS: I guess about the only thing left that
15 I think we haven't addressed, and that maybe was, even the
16 wrong impression was left during somebody's comment during
17 this, is that when it comes to consideration of interference
18 studies that are served on an ITFS licensee, as opposed to
19 the case where you're concerned about designing a system and
20 getting it into the window, in the case where a set of
21 engineering studies is served on the ITFS licensee, there is
22 really no need at all to have that analyzed prior to the
23 window, or even during the 60-day period that's provided
24 following the window during which applicants are able to try

1 to harmonize their applications in order to eliminate
2 interference that they might cause to one another.

3 Rather, following that 60-day period, there is a
4 second 60-day period in which anyone who has an interest can
5 file a petition to deny an application. And it's really at
6 the end of that 60-day period, that second 60-day period, so
7 130 days, I guess, more or less, after the opening of the
8 window that anyone would need to be able to have a completed
9 analysis of something that was served upon them in order to
10 file a petition to deny.

11 And so, at least with respect to those licensees,
12 there's a much longer period of time than we've been talking
13 about in this conversation, which has been more focused on
14 actually getting applications into the window. I hope
15 that's helpful to some people.

16 MR. SCHWARTZ: Ted?

17 MR. HICKS: Okay. I think that we still need to
18 not lose track of the sight that we still just have a time
19 crunch here that, with the tools becoming available, you
20 know, relatively recently, and the massive amount of
21 applications that have to be done. I mean, even if we could
22 find, you know, find the money to buy the tools, find the
23 engineers to do the work, there's still going to be learning
24 curves, as has been pointed out, to get the engineers up to

1 speed on both the Appendix D rules, as well as just load the
2 tools themselves. And then, of course, we're not
3 discounting the fact that, as we do our work, we run across
4 errors. We make mistakes. And that causes us to go back
5 and to have to redo things, just to, you know, to do good
6 output.

7 So, in the end, I think we still need some more
8 time. And that's why, again, EDX is still supporting a
9 reconsideration of this time period. Obviously, if we're
10 given some additional months, then at that point, you know,
11 the time is available, and people can do -- make an
12 application they're comfortable with, and one they can
13 comfortably certify to the Commission that, yes, this is
14 good work, and I stand behind it.

15 MR. SCHWARTZ: Bob?

16 MR. GEHMAN: Well, I think it's true that the
17 software is, you know, developed. I think it's available
18 now. It can be used to prepare applications. There's the
19 learning curve to be able to use it, and the fact that
20 there's only 30 days left to produce applications which, in
21 my opinion, isn't enough time to really do much at all.

22 And then, there is the issue of the evaluation.
23 It's true that you don't need to do an evaluation by the
24 filing deadline. But I can assure you that if you have a

1 client that is served, he will want to know as soon as
2 possible what his impact is, how he is really being impacted
3 by this. And that will cause some degree of anxiety and
4 unhappiness with that person until he finds out what the
5 real issue is.

6 During that first 60-day period, he will
7 definitely need to be able to evaluate the effects because
8 that's the time when you're going to be doing the
9 negotiating and, you know, making changes and so forth to
10 accommodate one another.

11 So -- And then, the final thing is, as far as
12 being familiar with the software, the flexibility would be
13 nice. It would be nice to have some degree of flexibility
14 so that if you file an application, there's something
15 slight, you know, a few dB off here or there, you know,
16 things like that, to where you could work with somebody.

17 But the bottom line is, a client wants you to
18 do -- his consulting engineer to do the best he can for him,
19 which means, generally, pushing things pretty much to the
20 limit. In other words, I want you do the -- I want you to
21 give me the best system you can.

22 If, as a result, there is a slight difference that
23 would open somebody up to a petition to deny, or even before
24 that, somebody accusing that applicant of causing

1 interference to him or, you know, in a way that would
2 possibly bring on a petition to deny, as far as that client
3 is concerned, his engineer is wrong. He did a bad job.

4 So we've got to be able to do this with a
5 reasonable degree of confidence that what we're producing is
6 accurate, and will withstand the scrutiny of other
7 engineers. And that's the conclusion of my --

8 MR. SCHWARTZ: Well, I want to thank our panelist
9 and our other participants. It was a brilliant panel. And
10 I want to particularly thank you for agreeing to participate
11 on what bordered on no notice, and for the fine job that you
12 did.

13 I also want to take this occasion to promote our
14 next audio conference, which will be held tomorrow, starting
15 at noon Eastern, nine Pacific, which will deal with the
16 preclusion issue.

17 OPERATOR: That concludes today's conference.
18 Thank you for your participation.

19 (Whereupon, the conference call was concluded.)

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CERTIFICATE OF SERVICE

I hereby declare that a copy of the foregoing Comments of the ITFS Spectrum Development Alliance in Support of Postponement of MDS/ITFS Filing Window was sent this 19th day of June, 2000, by hand to the persons listed below:

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